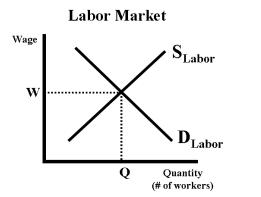
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Factors Market

Notes

<u>Factor's Market</u> – where factors of production (CELL) are sold. (Labor = most common example used)



<u>Supply of labor</u> = # of people who want the job

<u>Demand of labor</u> = # of workers the company wants to hire

Wages are determined by supply and demand of labor Just like prices, they are set based on people's willingness to buy/sell

<u>3 Ways to interfere with Factors Market</u>

- 1. Gov't interference minimum wages
- they cause unemployment
- an \uparrow WAGES is an \uparrow COSTS which causes \downarrow SUPPLY so they don't need or can't afford as many workers.

2. Gov't interference – foreign policy

- Protectionism = raising tariffs (taxes) on products from other countries
- it makes U.S products cheaper than imports = $\mathbf{\uparrow} \mathbf{D}$
- the opposite is called. Free Trade = no tariffs or rules

3. Union Interference <u>Collective Bargaining</u> – union officials negotiate with employer <u>Strike</u> – refusing to work <u>Picket</u> – parade carrying signs <u>Boycott</u> – mass refusal to buy products

Unemployment

Definition – people available (want) to work & looked for work, but didn't find work or worked less than 1hr for pay

Types of Unemployment

- 1. Cyclical due to swings in business cycle
- 2. Frictional people in-between jobs (like changing jobs/waiting for new one to start)
- 3. Seasonal caused by annual changes in conditions like weather or holidays
- 4. Structural caused by change in economy that reduces demand for some workers often from innovation in technology. (like horses to cars)

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